Let a demonstration in a BUICK Car over the Buick Route be the standard by which you judge all automobiles.



includes the hills at 181st Street and

Riverside Drive, 187th Street and Broadway, Fort George Hill, and the easy climbs up Abbey Hill, the 141st Street Hill from St. Nicholas Avenue, and Duffy Hill at 102nd Street and Lexington Avenue—all on high gear. BUICK Cars go over this route many times each day. We guarantee that every Buick Car we deliver to a customer, from the \$800 Runabout to the \$1850 fore-door touring car, will climb every hill on this route on high gear. Of what advantage are demonstrations up the slight grades of Central Park, Amsterdam Avenue and Riverside Drive to a party purchasing a car for satisfactory touring, afternoon drives in Westchester County or vacation trips in the mountains? No man with good red blood in his veins likes to eat more than his share of dust or drop out of his road position while shifting gears when hills are encountered.

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WHITE WHITE CO., Broadway and 62d St. Phone 5652 Col.

Hoohler, utility driver, accompanied them. The cars will be unloaded to-morrow morn-

The cars will be unloaded to-morrow morning.

Ernest A. Moross, director of contests, has prepared four special events in addition to the programme already arranged. These are five mile open, owners to drive ten mile open, stock cars, chauffeurs to drive; five mile open, drivers to be dealers or customers living in Florida; five mile open, cars to be owned by members of the Jacksonville Motor Club.

NOTES OF THE MOTOR TRADE.

Oldsmobile Factory in Lansing Enlarged

Still Another E-M-F Model.

Surveyors are at work planning for a nev

factory building for the Oldsmobile Com-pany at Lansing, Mich. The new building,

which is to be three stories and basemen

758 feet long by 74 feet wide, will increase the manufacturing facilities of the company

facilities and have reason to believe the

about 50 per cent.

Phone 5093 Columbus.

of N. Y.

222 Halsey St.

AMONG THE AUTOMOBILISTS MOTOR CAR

PREPARATIONS FOR PARDING-TON TROPHY CONTEST.

ng Island and Crescent Clubs May Have Run Up Into New England Novices to Blame for Bad Results in Driving -Unnecessary Activity With Smokers

Another competition for the Pardington trophy between the Long Island Auto-mobile Club and the Crescent Athletic Club be planned for this summer. The event last year was run over Long Island roads and lasted two days. It is proposed by some that the contest this year shall be run up through Massachusetts and Connecticut some time in May. It has been suggested that the run go through the Hudson Valle to Poughkeepsie and then off to Pittsfield, had overnight and where the roads would insure good touring. Coming back the cars might run down through Conne tieut.

The Long Island A. C. will have up two club cups, one for the greatest initeage the other for the owner who visits the greatest number of States in his car. The Schimpf cup, which will be given for some amateur event, will be competed for for the first time this season.

A great many novice motorists speak harshly of cars they have just acquired and accumulate a suspicion that they have been hoodwinked solely because in their hands

KNOX Enox Automobile Company.

1966-1968 Broadway. Phone 4336 Col. the cars do not perform as they did under the management of the experts who demenstrated them. Occasionally a hill is ne tiated in good style, but generally when the new owner wants to show off the pulling strength of his machine it falls down. He come down to second on a grade which he on fourth. Sometimes even he boggles things so that he has to resort to first speed Such conditions point to the driver as the weak point, not the car. Endless juggling with the carbureter, replacing of spark plugs, cleaning of cylinders and pistons and grinding of valves cannot overcome the mishaudling that the inexpert one at

The annoying thing to the beginner that sometimes he catches it just right when taking a hill and the motor responding gratefully to the least suggestion of proper nanipulation, "climbs with eagerness the apposite words of the Chalmers dvertisement. The next time on that edvertisement. The next time on that celf same hill the motor, choked to death with gasolene, may lie down and perish

the wheel is responsible for.

If that happens the "adjustments" should be made, not in the motor but just in back of the steering wheel. Next to handling a car in traffic the best thing to know is can in traffic the best thing to know is now to urge a machine up a grade, so that the auto won't feel it is being made to climb with longer strides than should be taken

Speaking of expert handling there is nowhere that the novice more clearly hartrays himself than in the handling of the reverse. Take a machine and put it alongside the curb, with one car close ahead and another near at hand behind and then set the amateur to get his machine out. He may handle reverse and first speed forward a dozen times without improving his position to any extent, whereas a man who knows what he is about will have his car out of the hole with perhaps four shifts of gear.

car out of the hole with perhaps four shifts of gear.

The new man in fact finds turning in a narrow street a great deal of a feat, because he often doesn't remember to swing his wheels while the car is in motion, and then sometimes when he does swing the wheels he merely runs them about back into the tracks they took before.

The new building is to be used largely for assembling and the space now occurred by these departments will in the present shops be given over to additional machine rooms. The materials, such as machined that is a such as the such as the such as the demand in 1912 will be such as to make a larger output a necessity."

The new building is to be used largely for assembling and the space now occurred by these departments will in the present shops be given over to additional machine tracks they took before.

show be all right to arrest folks whose cars smoke "says W M dage, the darbary the show to be been over how has a repair shop in town to avoid the law when he is testing out a markine which has been overhauled. Naturally a car like this sheen overhauled. Naturally a car like the passenger Flanders 20 for \$800, and on a chassis which apparently had must been overhauled. Naturally a car like the passenger Flanders 20 for \$800, and into the street like this called the sheen of the company has pit of the street of the work and he arrested the man. Of the street like the called the attention of one of the policemen detailed to the work and he arrested the man. Of the street like the called the attention of one of the policemen detailed to the work and he arrested the man. Of the street like the called the attention of the street like the called the attention of one of the policemen detailed to the work and he arrested the man. Of the street like the called the attention of the street like the called the street like

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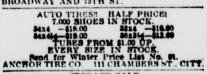
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